

2023 Media Kit



## Why advertise with Private Equity Professional?

Here are five simple reasons:

- **Tested:** We have been private equity's news leader since 2007.
- Trusted: In a September 2022 survey more than 98% of respondents consider us to be one of the top trade magazines serving the private equity industry.



- Targeted: Our readership of more than 31,000 private equity professionals are your customers and your potential customers.
- **Diligent:** Each day, each week and each month, *Private Equity Professional* provides feature articles and reports on new funds, acquisitions and exits, senior and mezzanine financings, and the latest news on the movers and shakers in private equity.
- Diversified: We have a suite of six media products to reach our readers: Private Equity Professional website; Morning Coffee newsletter; After Hours newsletter; The Week in Review newsletter, PEP Webinars, and the annual Carried Interest & Compensation Survey.















Our Six Media Products						
Product	Print	Online	Digital Newsletter	PDF Download		
Private Equity Professional website						
Morning Coffee						
After Hours						
The Week in Review						
PEP Webinars						
Carried Interest & Compensation Survey						

- **Private Equity Professional's website** is updated daily and averages more than 185,000 page views a month. The majority of the site's visitors are senior members of their private equity firms.
- Morning Coffee is a daily digital newsletter that reports on the top private equity news and transaction stories of the day. Morning Coffee is sent to more than 31,000 private equity professionals.
- After Hours is Morning Coffee's evening counterpart and is sent to more than 30,000 private equity professionals.
- The Week in Review is a digital newsletter that reports on our most read articles of the past week. It is sent to more than 30,000 private equity professionals each Sunday morning.
- **PEP Webinars** are a series of 75-minute online events hosted and supported by *Private Equity Professional*. Our webinar content is developed to establish thought leadership identity for the sponsor, to generate qualified sales leads, and to maximize the educational value of the webinar.
- The Carried Interest & Compensation Survey is now in its fifteenth year and is a leading source of information on compensation amounts and trends in the private equity industry.







The Week in Review





#### Private Equity Professional Website Takeover

**Home Page** 

#### **Top Banner**



O O Hello, jobs (Legent) state your name to ed

NEW FUNDS

Hard Working Perrheron Closes Debut Fund.

Aldrich Hits Hard Cap

2

Tower

One

Diversis Closes New Fund, Stays Active



NEW EXITS

NEWS

Allied Industr Commits Tim And Money to Back Military Veterana

Read More v Some As It Ever Was

Read More o

Trillantic Ups Commitment t Brand Investor Sources

3

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Food Mary -Real Mare o

Raises Equity, Tree Line Lends

**Tower** Two

NEW ADD ONS GS Foods Closes Fifth 2023 Add-Os

SK Adds to Tilley with Buy of Ingredients

**Lower Banner** 

Private Equity Professional Website Takeover Monthly Net Advertising Rates Effective November 1, 2022

Ad Position	Ad #	СРМ	Monthly Views (000's)	Monthly Net Ad Cost
Impact Spread		\$18	185	\$10,000
Top Banner	1			Included
Tower One	2			Included
Tower Two	3			Included
Tower Three	4			Included
Lower Banner	5			Included



#### **Top Banner**



**Lower Banner** 

#### Impact Spread **Advantages**

All ad positions within the Website **Takeover** product are sold as one unit to provide a website-wide impact advertising spread.

These multiple ad positions provide maximum design options to promote strong branding messages.



#### Morning Coffee

Morning Coffee is a digital newsletter that reports on the top private equity news and transaction stories of the day. Morning Coffee is sent out 10x to 12x each month to more than 31,000 private equity professionals and is opened and read more than 112,000 times.

## Morning Coffee Digital Newsletter Monthly Net Advertising Rates Effective November 1, 2022

Ad Position	СРМ	Monthly Views (000's)	Monthly Net Ad Cost
Top Banner	\$71	112	\$8,000
Letter Banner	63	112	7,000
Signature Banner	63	112	7,000
Today's Article Banner	58	112	6,500
Popular Article Native Ad	45	112	5,000
Popular Article Banner	45	112	5,000
Popular Article Lower Banner	40	112	4,500
Today's Great Quote Tower	36	112	4,000

Frequency Discounts for Morning Coffee					
Frequency	3x	6x	9x	12x	
Percent discount	5.0%	7.5%	10.0%	12.5%	

For an example of our *Morning Coffee* newsletter click <u>HERE</u> or visit our website at <u>www.peprofessional.com</u> and go to the "*Advertise with Us*" page.















#### **After Hours**

After Hours is Morning Coffee's evening counterpart and is sent out 12x to 15x each month to more than 31,000 private equity professionals and is read and opened more than 108,000 times.

### After Hours Digital Newsletter Monthly Net Advertising Rates Effective November 1, 2022

		Monthly Views	Monthly Net
Ad Position	CPM	(000's)	Ad Cost
Top Banner	\$74	108	\$8,000
Tonight's Article Banner	65	108	7,000
Popular Article Banner	56	108	6,000
Popular Article Native Ad	46	108	5,000
Popular Article Lower Banner	42	108	4,500
Today's Great Quote Tower	28	108	3,000

Frequency Discounts for After Hours					
Frequency	3x	6x	9x	12x	
Percent discount	5.0%	7.5%	10.0%	12.5%	

For an example of our *After Hours* newsletter click <u>HERE</u> or visit our website at <u>www.peprofessional.com</u> and go to the "*Advertise with Us*" page.













### The Week in Review

#### The Week in Review

The Week in Review is a digital newsletter that reports on our most read articles of the past week. It is sent to more than 31,000 private equity professionals each Sunday morning at 9:00 AM CST.

- The Week in Review is sold to one advertiser per month.
- All ad positions are sold as one unit to provide a newsletterwide impact advertising spread.
- Multiple ad positions provide maximum design options to promote strong branding messages.

The Week in Review Weekly Digital Newsletter Monthly Net Advertising Rates Effective November 1, 2022						
Ad Position	СРМ	Monthly Views (000's)	Monthly Net Ad Cost			
Impact Advertising Spread	\$205	39	\$8,000			
Top Banner			Included			
Box One			Included			
Box Two			Included			
Base Banner			Included			

Frequency Discounts for After Hours					
Frequency	3x	6x	9x	12x	
Percent discount	5.0%	7.5%	10.0%	12.5%	

For an example of *The Week in Review* newsletter click <u>HERE</u> or visit our website at <u>www.peprofessional.com</u> and go to the "*Advertise with Us*" page.















#### **PEP Webinars**

#### Webinar Details and Pricing

- Turnkey Services: Our 2023 series of webinars are hosted and supported by *Private Equity Professional*.
- Effective Content: Webinar content is developed by *Private Equity Professional* to establish thought leadership identity for the sponsor, to generate qualified sales leads, and to maximize the educational value of the webinar. Webinars run for 60 minutes with an additional 15 minutes available for questions and answers.
- Targeted Marketing: We actively market your webinar to our database of more than 31,000 private equity professionals to generate high webinar attendance. Sponsor's branding is incorporated into all marketing materials.
- Qualified Data: To register for a webinar, attendees must provide complete contact information. This list is populated by targeted leads who are qualified and interested in your products and services. All attendee data is provided to the sponsor and can be used as a marketing and sales generation tool after the webinar.
- Speakerships: Sponsors are provided with one of four speaker slots per webinar.
- Pricing: Please contact <u>John McNulty</u>, publisher of *Private Equity Professional*, for detailed pricing information.













### **Dimensions For All PEP Advertising Positions**

PEP Website Ad Dimensions					
Ad Position	Ad#	Width	Height		
Top Banner	1	1100px	110px		
Tower One	2	400px	600px		
Tower Two	3	350px	525px		
Tower Three	4	400px	600px		
Lower Banner	5	1100px	110px		

Morning Coffee Ad Dimensions					
Ad Position	Width	Height			
Top Banner	600px	250px			
Letter Banner	550px	250px			
Signature Banner	600px	250px			
Today's Article Banner	500px	425px			
Native Ad Logo	260px	130px			
Native Ad Text	500 charac	cter limit			
Popular Article Banner	600px	250px			
Popular Article Lower Banner	600px	250px			
Today's Great Quote Tower	225px	375px			

The Week in Review Ad Dimensions					
Ad Position	Width	Height			
Top Banner	600px	250px			
Box One	500px	425px			
Box Two	500px	425px			
Base Banner	600px	250px			

After Hours Ad Dimensions					
Ad Position	Width	Height			
Top Banner	600px	250px			
Tonight's Article Banner	600px	250px			
Native Ad Text	300 character limit				
Popular Article Banner	600px	250px			
Popular Article Lower Banner	600px	250px			
Today's Great Quote Tower	225px	375px			













#### Readership

Readership Distribution
By Business Type
As of September 2022

Firm Type	Readership	Percent
Private equity	24,888	79.6%
Investment bank	2,683	8.6%
Senior debt provider	1,258	4.0%
Subordinated debt provider	874	2.8%
Business intermediary	451	1.4%
Accounting firm	247	0.8%
Law firm	357	1.1%
Consulting firm	465	1.5%
High net worth individual	51	0.2%
Total	31,274	100.0%

#### Readership Distribution - Private Equity Firms By Size of Most Recent Fund Estimated as of September 2022

Most Recent Fund	Readership	Percent
Independent Sponsor	2,240	9.0%
Less than \$100 Million	2,987	12.0%
\$100 to \$250 Million	5,724	23.0%
\$250 to \$500 Million	7,466	30.0%
\$500 to \$750 Million	1,493	6.0%
\$750 to \$1 Billion	2,240	9.0%
More than \$1 Billion	2,738	11.0%
Total	24,888	100.0%













#### Readership

#### Readership Distribution By Title As of September 2022

Firm Type	Percent
Senior Partner	24.0%
Partner	20.4%
Managing Director	19.1%
Director	3.3%
Managing Principal	0.7%
Principal	7.9%
Vice President	8.0%
Senior Associate	2.1%
Associate	6.3%
Senior Analyst	0.3%
Analyst	1.1%
Chief Financial Officer	3.3%
Chief Technology Officer	0.1%
Chief Marketing Officer	0.1%
Chief Operating Officer	1.0%
Chief Investment Officer	0.6%
Controller	0.3%
Other	1.4%
Total	100.0%













#### **Contact Information**

If you wish to advertise in *Private Equity Professional* or in any of our digital newsletters — *Morning Coffee*, *After Hours*, or *The Week in Review* — or sponsor a PEP Webinar please contact:

John McNulty

Publisher

Private Equity Professional

847-868-8807 (office direct)

Email: John@peprofessional.com

Mailing Address:

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